



LEONARD J. MCGILL

Partner
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Len McGill brings over thirty years of experience providing practical, risk-based legal and strategic counsel to public and private companies, including startups and emerging growth companies, across a range of industries. With a background spanning both law firm and in-house roles—including serving as General Counsel to public companies—Len offers a unique blend of legal insight and business acumen.

Len advises emerging growth companies as well as boards and senior management at larger companies, investment funds and family offices. He assists clients with a broad range of legal matters, including

- Formation and governance
- Mergers and acquisitions
- Capital raising and venture capital (SAFEs, convertible notes, preferred rounds)
- Commercial transactions and contracts
- Day-to-day legal and strategic advice

Len's clients at Outside GC include Raj Capital Management/Revitate (family office; opportunity zone funds), TellBio Inc. (biotech company focused on detection of cancer metastasis), and OpenNest Labs (incubator), and Galaxy Digital (investment banking).

In addition to his practice, Len is also an active angel investor in early stage startups, and serves as a Board member for several non-profit organizations.

EDUCATION

Georgetown Law School, J.D., *magna cum laude*
Drucker School of Management at Claremont Graduate University, Master's in Management
University of Edinburgh, LL.B, *with honours*

SECTORS AND SERVICES

[Mergers and Acquisitions & Finance](#)
[Commercial Transactions & Contracts](#)
[Business Startups & Corporate Governance](#)
[Banking & Financial Services](#)
[Life Sciences](#)

CREDENTIALS

Bar Admissions

California
Virginia
District of Columbia

Professional Membership & Affiliations

American Bar Association (Business Law Section)
Board Member, Fauquier Habitat for Humanity, Inc.
Executive Committee Member, Rappahannock Benevolent Fund, Inc.
Member, New Dominion Angels, LLC

Prior to joining Outside GC, Len served as General Counsel and Chief Compliance Officer to several large public companies: Steel Partners Holdings LP, a global diversified holding company owning or controlling multiple businesses in various industries, including diversified industrial products, banking, oilfield services and sports-related industries; Ameron International Corp, a global producer of steel and concrete water transmission lines and fiberglass pipe for transporting oil, chemicals and corrosive fluids; and Fleetwood Enterprises, Inc., a leading manufacturer of recreational vehicles and manufactured housing.

Previously, Len was Of Counsel at the international law firm of Gibson Dunn & Crutcher, where he had a broad transactional practice, including securities and mergers & acquisitions transactions; and a Partner with Day Campbell & McGill, providing legal and strategic advice to emerging growth companies. Len was also a Member of New Dominion Angels, a DC-based angel investor group focused on early stage tech-enabled growth companies.

Len has a Juris Doctor, *magna cum laude*, from Georgetown University; an LL.B. (Hons.) from the University of Edinburgh in Scotland; and a Master's in Management from the Drucker School of Management in Claremont, California. He is a member of the Bars in California, Virginia and the District of Columbia. A native of Scotland, Len lived and practiced in Southern California for over twenty years, and now lives with his wife Jessica on a small farm in Virginia outside Washington, DC. He has two grown daughters, and enjoys horses, running and hiking.